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CENTRAL INTELLIGENCE AGENCY

**INFORMATION REPORT
CONFIDENTIAL**

COUNTRY Austria/Germany/USSR

SUBJECT Attempt to Buy Seamless Piping for USIA;
Offer of American Oil Casing to Austrian Buyer

PLACE ACQUIRED

25X1C

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DATE OF

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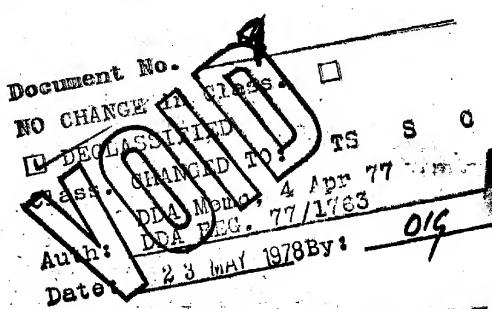
NO. OF ENCL'S.
(LISTED BELOW)SUPPLEMENT TO 25X1A
REPORT NO.

25X1X

SOURCE

1. The Egon von Tersch* firm is trying to procure 7,000 tons of seamless piping, size 5 and 3/8 to 12 inches for USIA. Tersch allegedly has persuaded the Mannesmann-Trauzl firm in the U.S. Zone of Germany to manufacture piping with steel purchased in Austria. The Soviets are willing to pay \$230 per ton f.o.b. Vienna, but are awaiting the result of the state treaty negotiations in anticipation that the recognition of Soviet rights to Zistersdorf will permit them to purchase piping directly from the manufacturer. Tersch allegedly was offered piping for the same price by a firm in the British Zone of Germany, which proposed shipping c.i.f. Rotterdam via Stettin. The Soviets refused this offer, because they would be charged transport costs from Stettin to Zistersdorf.
2. Since 15 June 1949, Berkovitz of Montan Export Inc., 17 Battery Place, New York City, has been trying to sell to an Austrian buyer 1,600 metric tons of oil casing manufactured by Carnegie Illinois and Bethlehem Steel. Berkovitz offers shipment of the piping f.o.b. an Atlantic port, and will provide the required export licenses. The following types are offered: 33,000 feet, 9 and 5/8 inch, type J 55, \$396.50 per hundred feet; 13,000 feet, same size and type, \$145.60 per hundred feet; 15,000 feet, 6 and 5/8 inch, type J 55, \$221.70 per hundred feet; 12,500 feet, 6 and 5/8 inch, type J 55, \$265.30 per hundred feet; and 26,000 feet, 3 and 3/8 inch, type H 40, \$528.60 per hundred feet. The Berkovitz offer has not yet been accepted, because these prices are considered high.

25X1A * Comment: The Egon von Tersch firm is located at Zarnergasse 3, Vienna III.



This document is hereby regraded to
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 Next Review Date: 2008

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